

2024-2025

FIRPA ANNUAL REPORT



PRESIDENT'S REPORT

- Membership
- Ranges
- Programs
- Operations





Goal: Maintain Membership Levels

Actions:

- Reached a high of 1,578 General Members.
Lower compared to 1,586 high last year.
Added 79 members in the fiscal year; a reduction of 48% from last year.
Camera surveys identified busy days.
Friday late mornings tend to be busiest.
Overwhelmingly ranges are still empty or less than $\frac{1}{3}$ in use.
- Continued focus on youth & families.
Associates down slightly due to conversions to General; Juniors up 27%.



Goal: Maintain Membership Levels

Actions:

- No plans for significant expansion.

Would like to increase the number of Juniors and Associates who join & participate in club activities.

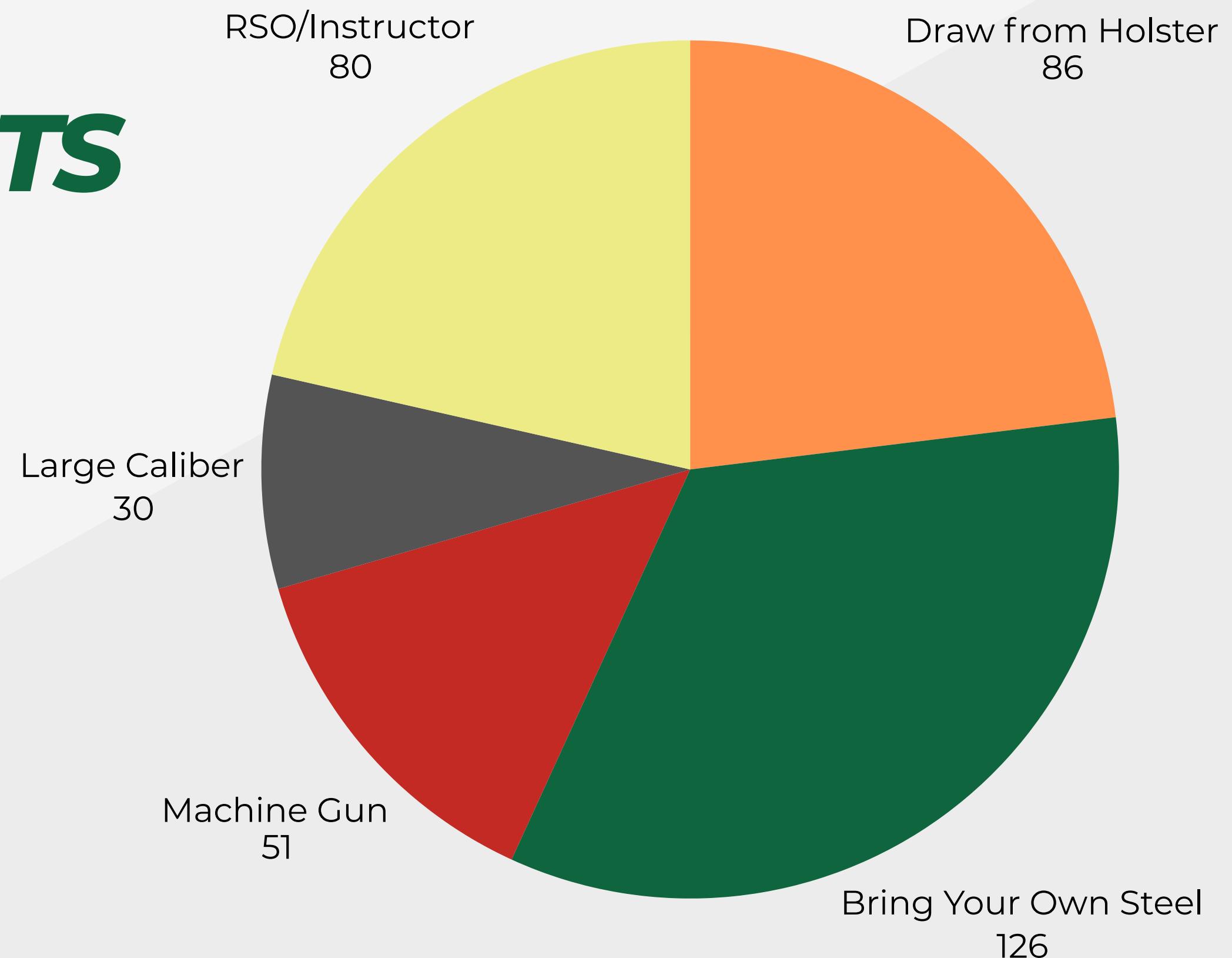
No membership cap.

Membership levels regulated by frequency of orientations and range safety reviews.

Current plan for 2025-2026 is expected replacement rate for typical drops, deaths, and non-renewals.

MEMBER ENDORSEMENTS

- In place for just about 1 year - March 2024 was start of qualifications.
- 215 members have earned some kind of endorsement so far.
- Greatest percentage increases from last year's report are in RSO/I and S endorsements.



ENDORSEMENT NEWS

- Following the *Cargill* decision by SCOTUS, the FRT agreement, and member issues, we reiterated that binary triggers, bump stocks, or forced reset triggers - any simulated full auto devices - required the Machine Gun endorsement which increased request for this endorsement qualification.
- Endorsements are not held forever and members can lose them for safety or other serious rules violations. Two members have lost endorsements for safety concerns so far.



Goal: Reduce Safety-Related Hearings

Actions:

- Created Safety Committee last July to address most safety issues reported by members or caught by RSO reviews.

Instructors & RSOs meet with members to review footage & discuss safety issues or rule violations before an issue is referred to the Board for a hearing.

Committee aims to educate & improve behavior and will first aim for an agreement on “punishment” first unless the member is a serious risk to others.



Goal: Reduce Safety-Related Hearings

Actions:

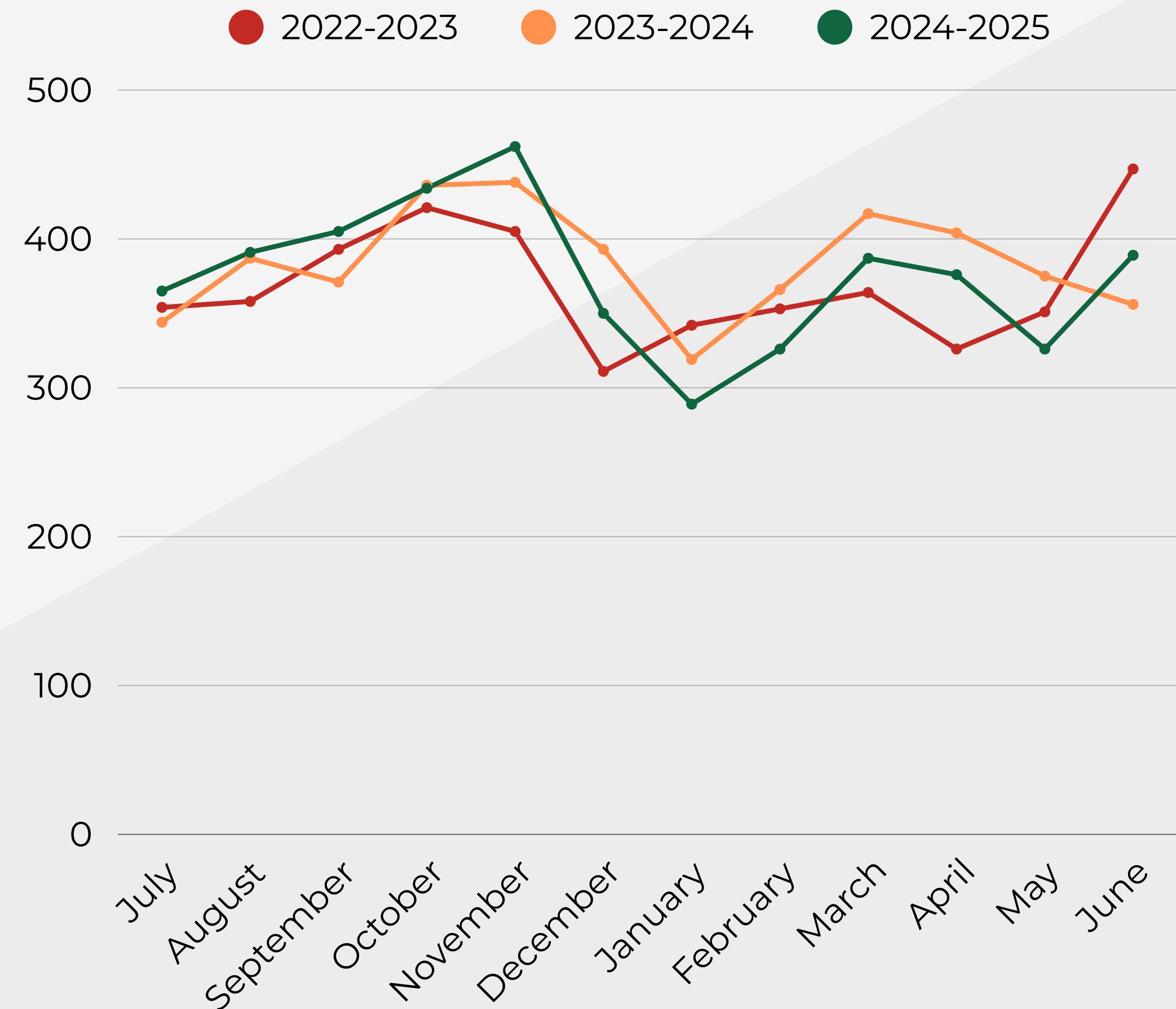
- Safety Committee, cont'd

Members have been offered alternative agreements, such as agreeing to loss of endorsements or restrictions on guests for a period, so they can focus on fundamental safety in future visits and avoid a hearing referral.

Has reduced Board hearing referrals to primarily egregious cases and repeat offenders.

FACILITY USE RATES

- Average # of members using the club in 2023-2024 was 383 members per month.
- Most members use the club in November of each year. The fewest members use the club in January.
- Average # of members using the club this year was 376 members per month, a slight decline from last year.



FUTURE PLANS

Membership

Continue promoting Junior and Associate membership, and run General Member reviews at pace to largely replace standard turnover.

Maintain Numbers

Aiming to remain in the general range of 1,600 general members.

Engage Families

Continue to promote Junior & Associate Memberships.

Promote Involvement

Keep programs as primary sponsorship paths to promote engagement.

CLUB RANGES

- Priorities:
 - 100/200 Range Sides
 - Lead Remediation
 - Plinking Range
 - Indoor Range Door
- Priorities have changed due to neighbor complaints of spall hitting their roof.
- Noise abatement will also be a focus as we believe some issues stem from their post-COVID workforce being less comfortable with guns generally.





Goal: Address side wall issues on 200-yard range.

Actions:

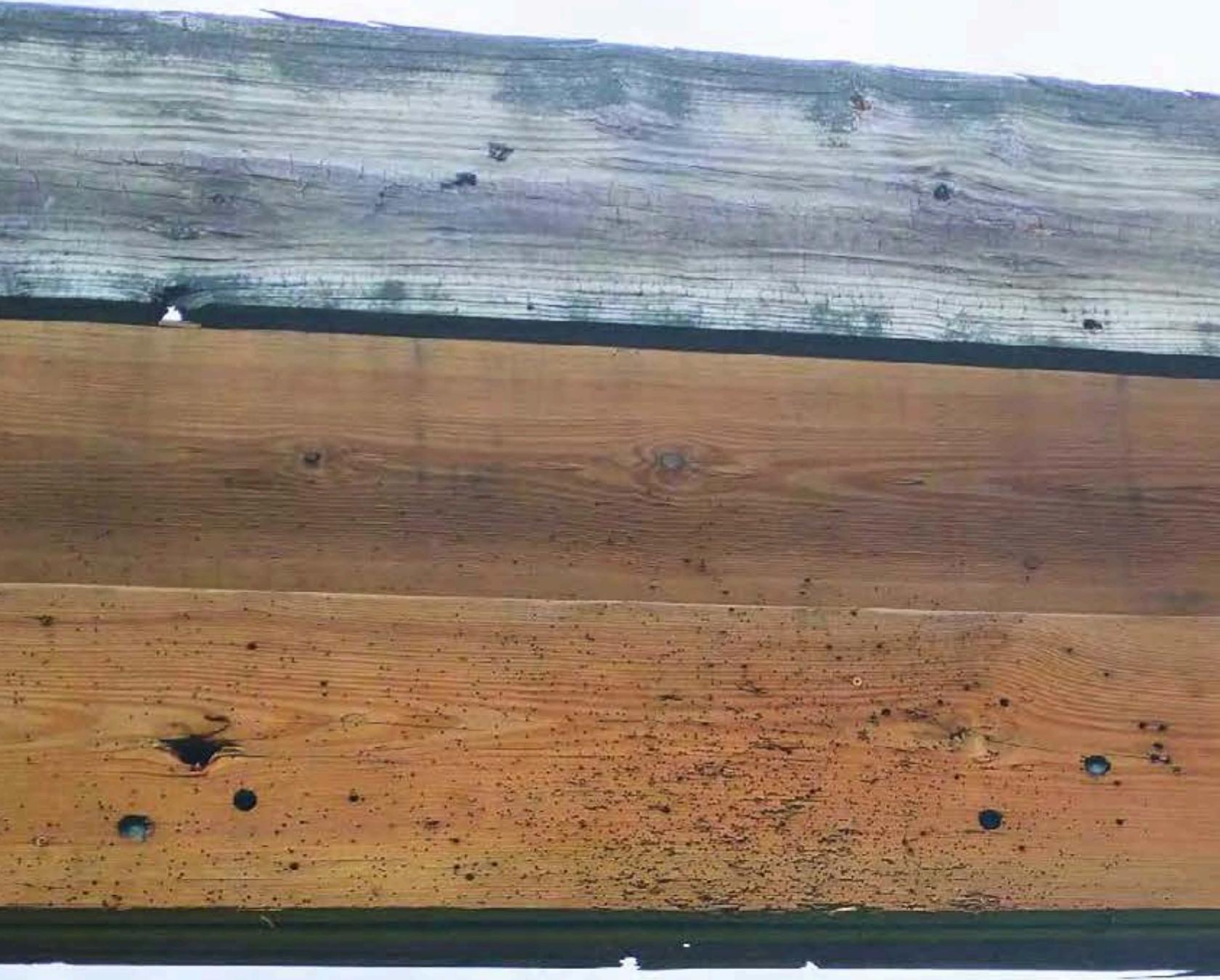
- Engaged engineering firm for wall work to address the dip in the sides.
- Engineer has verified with Township they have no objections to project concept.
- Identified walls to be used and engaged on final work orders.



Goal: Removal of Railroad Ties

Actions:

- Project slowly started late spring.
- New focus on this, as NRA Range Safety recommendations say not to use them.
- Removed similar hazards from the rifle range - old silhouette traps that were frequently misused outside of matches.
- Also focusing on removal of rocks as part of addressing similar hazards.



Goal: Evaluate 50-Yard Range Use Options

Actions:

- Replaced many large baffle boards that were heavily damaged.
- Fixed a shotgun patterning position that increased ricochet risks.
- Studied several matches hosted on the range & ultimately realize that the width of this range is a problem. Possible conversion to pits in the long term future is a viable use for the range.



Goal: Unexpected Needs Addressed

Plinking Range:

- Replaced all baffle boards on the plinking range over two days with volunteers.
- Took exactly 3 days for the first rounds to be shot in them.
- Will be instituting more regular checks of these boards in hopes to identify those who are hitting them with carelessness and often repeat hits. People who have one slightly high hit occasionally aren't our primary concern.



Goal: Unexpected Needs Addressed

Archery Practice Range:

- Placed safety net at the practice range to address sky draw safety hazards.

Air Gun Range:

- After .22lr brass was found in the air gun trash and some around the shooting pad, security cameras were mounted.
- No repeats have happened; we believe it may have been a one off incident with a non-member sneaking in when busy.

WORK TO CONTINUE

Gun Ranges

Continue to work on improvements using primarily paid contractors, but utilizing member help when it is available and feasible.

Rock Removal

Continue to use spare help during busy work parties to remove ricochet hazards from dirt.

Vegetation Management

Continue spraying and cutting back invasive plant species taking over berms.

WORK TO BE DONE

Gun Ranges

Continue to work on improvements using primarily paid contractors, but utilizing member help when it is available and feasible.

Lead Remediation

Working to plan a lead remediation effort this year on outdoor ranges.

Spall Bunkers

Work slowed on this, but steel sports are coming back online & hope to have news soon.

Sound Abatement

May see some outdoor sound reduction systems go up in the next year.

INDOOR RANGE

- The door to the indoor range has been getting worse for hallway noise for more than a year. Member complaints are increasing.
 - First attempt to fix was via a Pennsylvania Game Commission grant that we did not win.
 - One contractor who submitted a quote is a gun guy and offered to come back with a different solution after visiting the club.
 - Door will be replaced in just 1 day.



OTHER SPACES

- Extra help at a work part oversaw demolition of the kitchen.
 - Volunteer labor has been able to get work done on electrical fixes and more.
 - Discovered no insulation was used before, which explains a lot.
 - Removal of the stove has been a decade+ long “someone should do that” project finally completed.
 - Replacement should be here by the end of the month.



A FEW NOTES

- USDA visits continued, though with less frequency since they successfully killed most of the trees attracting the spotted lantern fly and have to treat only targeted areas. PECO is bringing down some of the dead trees at no cost to the club.
- Long term plans for bigger changes continue to be discussed as concepts, but action is often slower due to being all volunteers and when complaints force our priorities to shift.
- Expect most goals for 2025-2026 to be developed as we go. The current work will dictate how much we can schedule and spend in the next year.

FTRPA PROGRAMS & ACTIVITIES

Members Served

Most matches now serve an average of 70% members vs. non-member.

National Representation

More members competing nationally.

Seriously Reviewing Range Closures

Aware of range use impact on members - reviewing all programs.

Considering New Sports

Investigating new shooting sports (ex. 3 gun & ARC)

New Classes Offered

Hosted **8** new training topics in 2024-2025.

PROGRAM HIGHLIGHTS



Growing Sports

Many sports from Outdoor Rifle to Steel are growing.



Managing Registrants

More programs using electronic registration to keep attendance reasonable.



More Junior Awards

Junior Education awarded **71** NRA marksmanship honors.



National Presence

More members invited to national NRL22 match.

FTRPA MEMBER TRAINING

Range Safety Officers

36 members obtained NRA RSO certification.

Instructor Development

8 members started their NRA instructor certifications.

Continuing Education

15 members earned *additional* instructor credentials.

Basic Skill Refreshers

82 members have taken NRA Basic Pistol or Rifle courses.

Attracting National Trainers

New classes planned & more outreach for specialty topics.



Goal: Continue to streamline club operations.

Actions:

- Revisited longstanding accounts & contracts to review rates & services

Discovered phone lines that hadn't been used or, for one, connected in 6+ years.

Updated phone & internet for faster speed, more management services, & reduced lines saving >\$1,110/year

Revisited lawn service & got another quote for better timed service & estimated savings of \$5,000/year.



Goal: Continue to streamline club operations.

Actions:

- Revisited longstanding accounts & contracts to review rates & services, cont'd

Reviewed invoices for snow service & audited to weather reports; sought new vendor after review.



Goal: Continue to streamline club operations.

Actions:

- Improving Member Payments
Extended Venmo & Zelle information to dues payments this year.
Rolled out Venmo to matches that wish to accept it; Zelle was already approved.
Tested integration of PayPal into QuickBooks & hope to roll that out.
More cashless payment options have reduced non-payments of guest fees, leading to fewer fines.



Goal: Continue to streamline club operations.

Actions:

- Made Work Time Tracked Electronically
Members now sign into Work Parties through the tablet and hours are automatically calculated and added to their accounts that they can track on their club website profile.
Only 20 people had paper hours to document this year.
- Created a work party task tracker available through the member website.



Goal: Be accountable to member priorities.

Actions:

- Conducted Member Survey

Favorite type of shooting activity is pistol followed *very closely* by rifle.

Most people report using the following in order: (tie) Indoor & 100-yard; plinking; 50-yard; 200-yard; Archery Practice; (tie) Curtis Lake & 3-D Archery; Air Gun Programs will be more strongly encouraged to conduct their own participant surveys for accurate feedback on their events & future plans.



Goal: Fixed outdated committee structure.

Actions:

- Bylaw vote by members to fix range committee structure passed

Made new appointments & restructured some committees.

Board now handles range scheduling and has been quicker with responses between meetings.

TREASURER REPORT

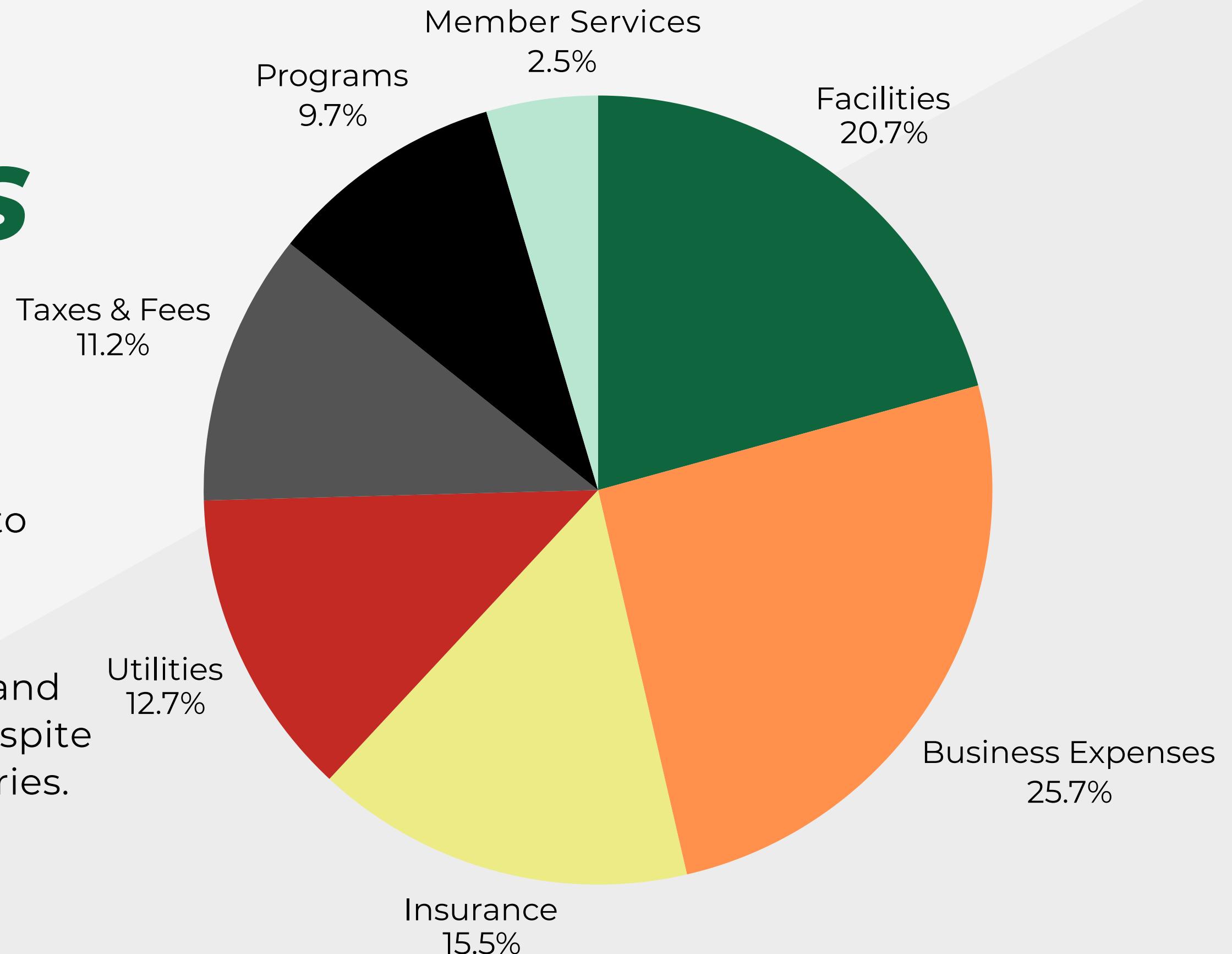
- Club Expenses



WHERE THE MONEY GOES

2025-2026 Report

- Program and member service expenses increased, largely due to increased participation.
- Overall, spending was balanced and our expenses only went up 1% despite increasing prices in most categories.





Expenditure Highlights

Total Expenditures: \$254,127

Business Expenses - \$65,071

- IT Expenses - \$35,511
- Banking & Accounting - \$12,928
- Printing & Newsletter - \$8,205
- Office Supplies - \$3,637
- Legal Fees - \$3,118



Expenditure Highlights

Total Expenditures: \$254,127

Facilities Expenses - \$52,852

- Landscaping - \$18,246
- Clubhouse Updates - \$16,577
- Plinking Range Updates - \$5,816
- General Maintenance Supplies - \$3,516
- Garage - \$3,065

A FEW NOTES

- When closing the books this year, the reconciliation discrepancy for the fiscal year was \$0.
- This is a pretty remarkable standard because it means every dollar the club should have from our reports has been accounted for.
- For a club of our size with so many people involved in program registrations, event management, fee processing, and dues, it's meaningful that every discrepancy that arises in a year has been tracked and addressed.

FINANCIAL SECRETARY

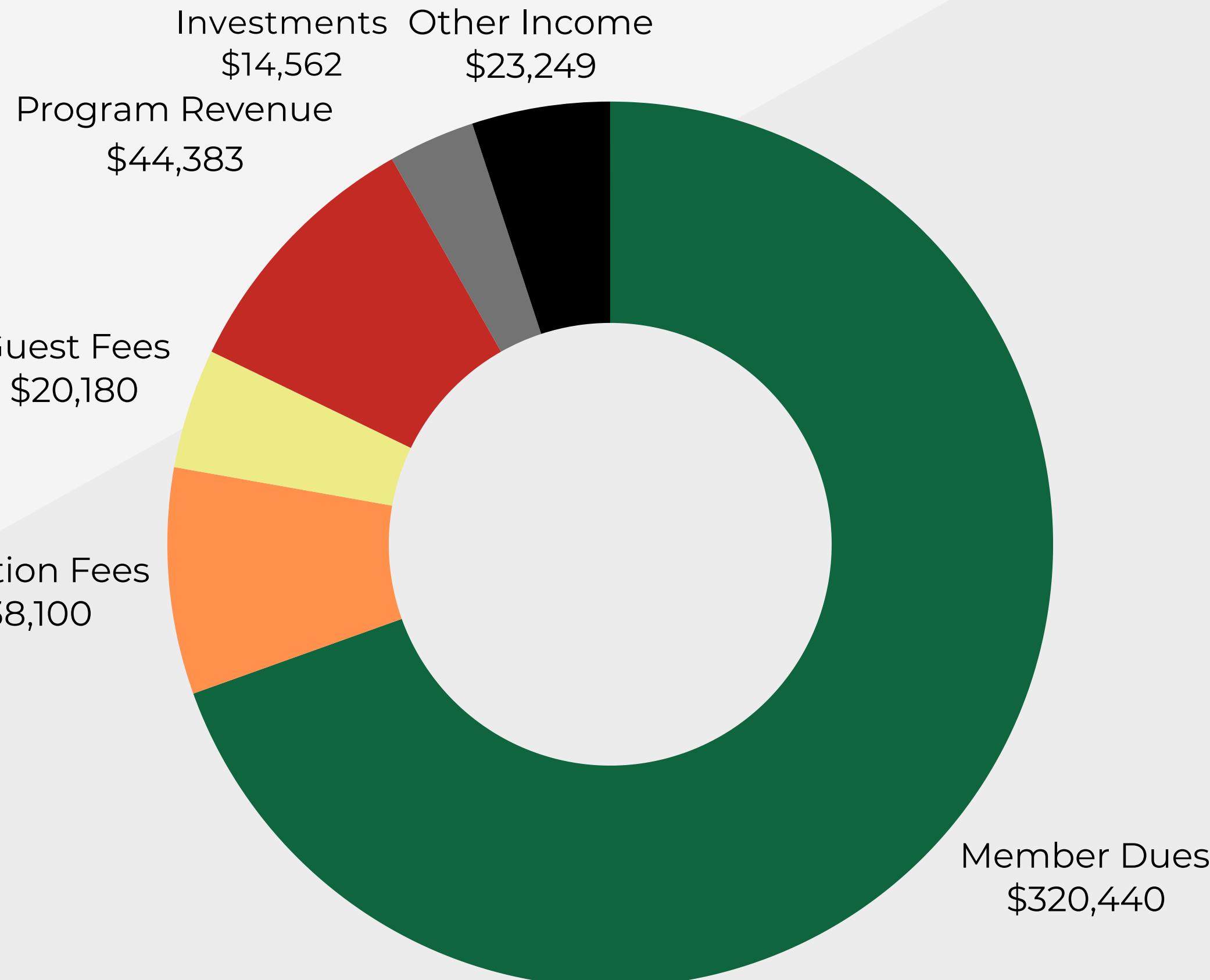
- Club Income
- Program Results
- Revenue Drivers



WHERE MONEY COMES FROM

2024-2025 Report

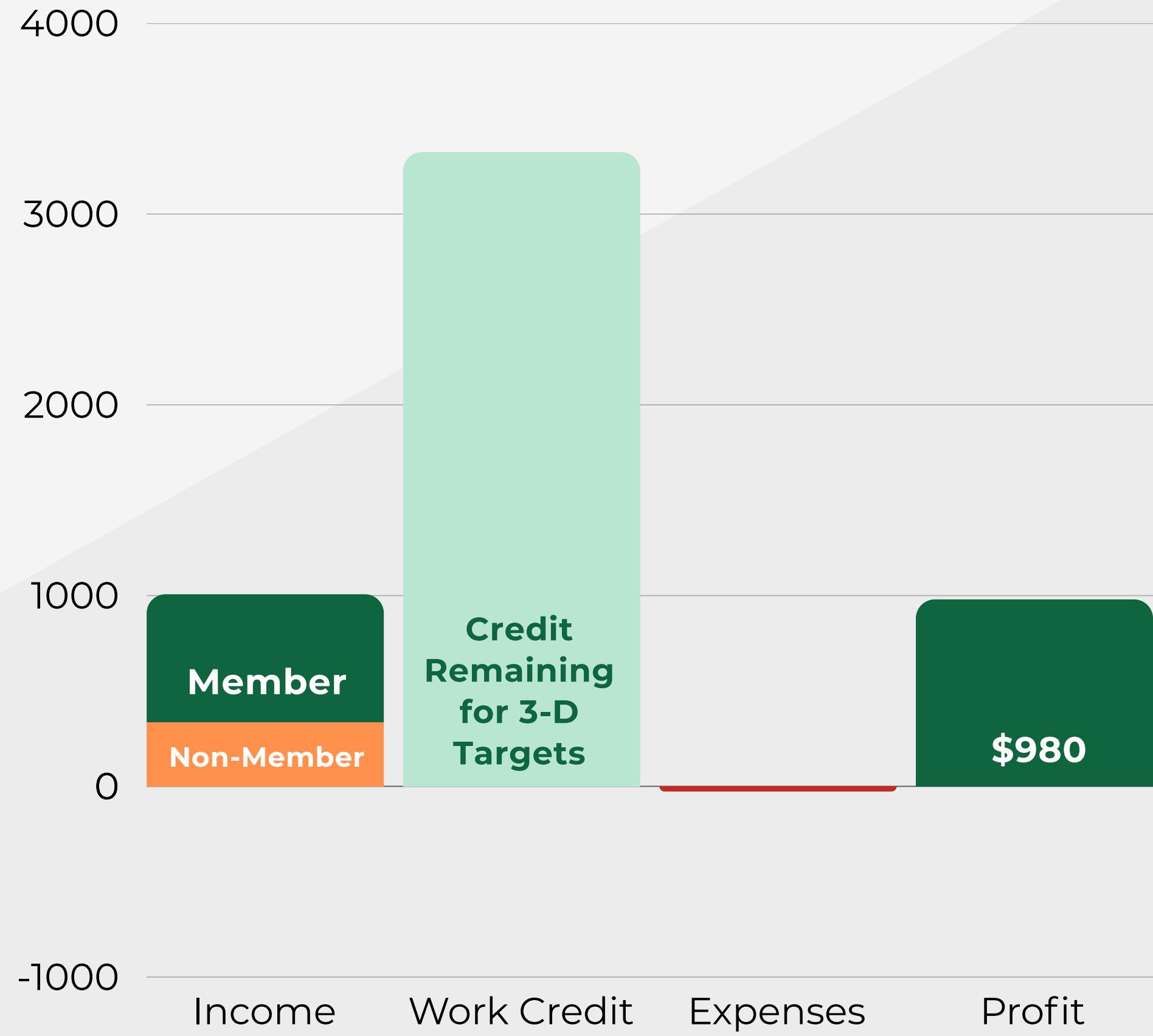
- Substantial drop in initiation fees as we accept fewer general members.
- Big increase (34%) in program revenue from increased participation.
- Investments steady with interest rates; other income increased due to an insurance payment for DUI damages before the guardrail went in.



PROGRAM PROFITS & EXPENSES

Archery

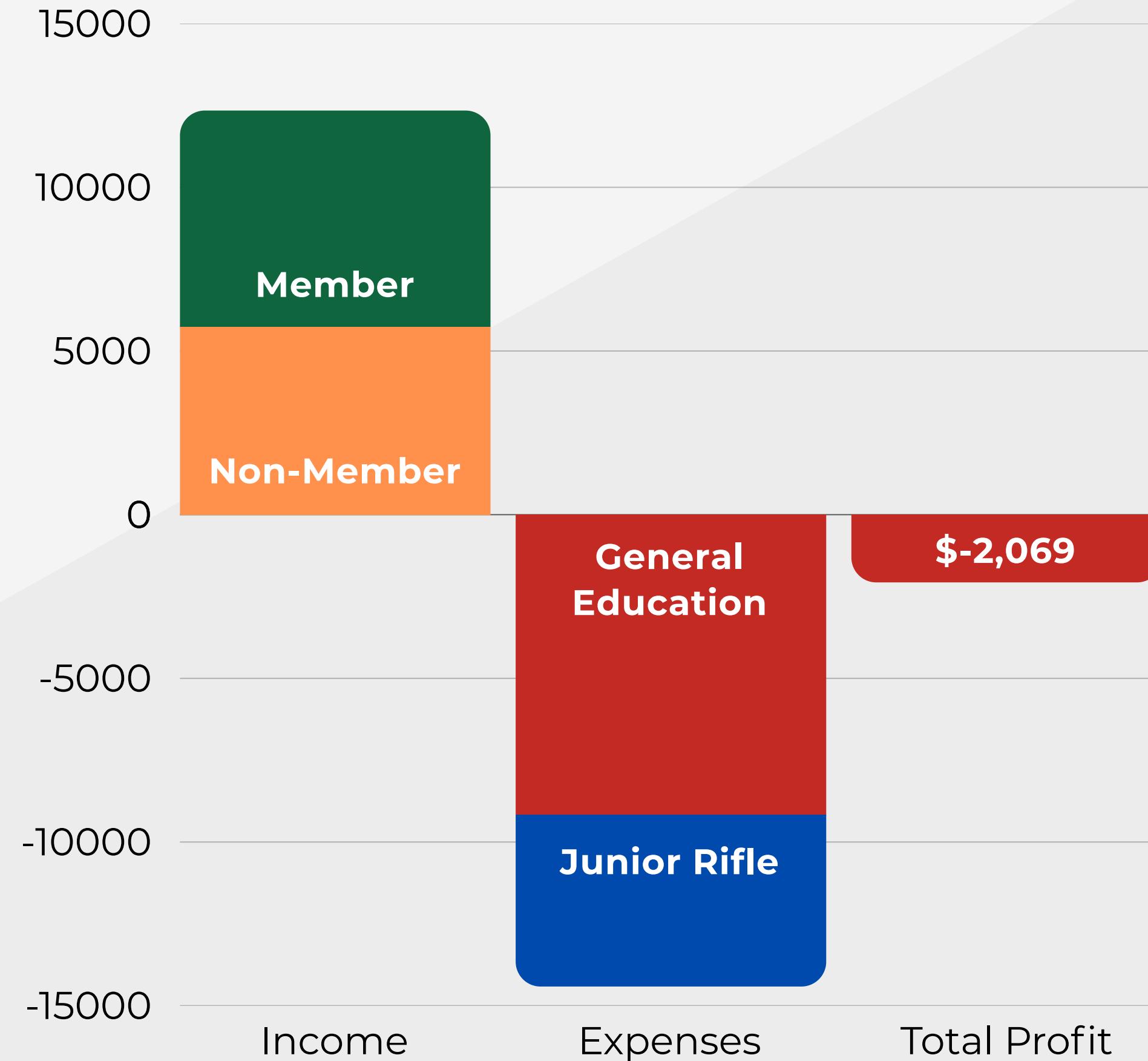
- Expenses of 3-D targets were compensated by \$10,000 of landscaping labor 3 years ago. \$3,324.71 earned by the archers remained for this fiscal year but was unused.
- Generally, member income is down a bit, but non-member income has increased. And expenses are only prizes.



PROGRAM PROFITS & EXPENSES

Education

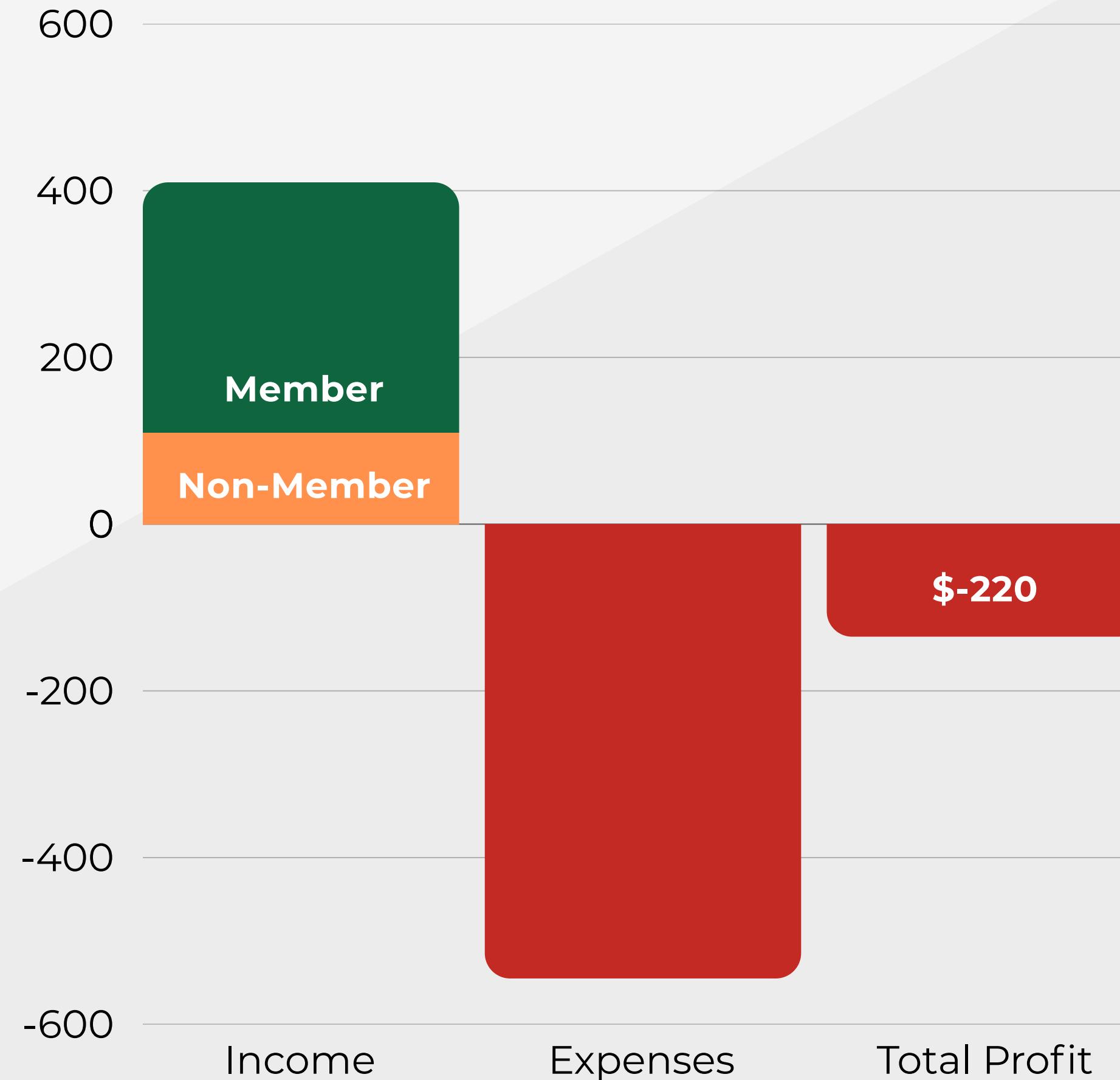
- This committee absorbed Junior Rifle expenses in the middle of the year. The profit for adult Education did help recover some of these expenses. They are now fundraising for Juniors.
- Members & families receive **substantial** discounts on classes; members & their family were 86% of students.



PROGRAM PROFITS & EXPENSES

Low Light

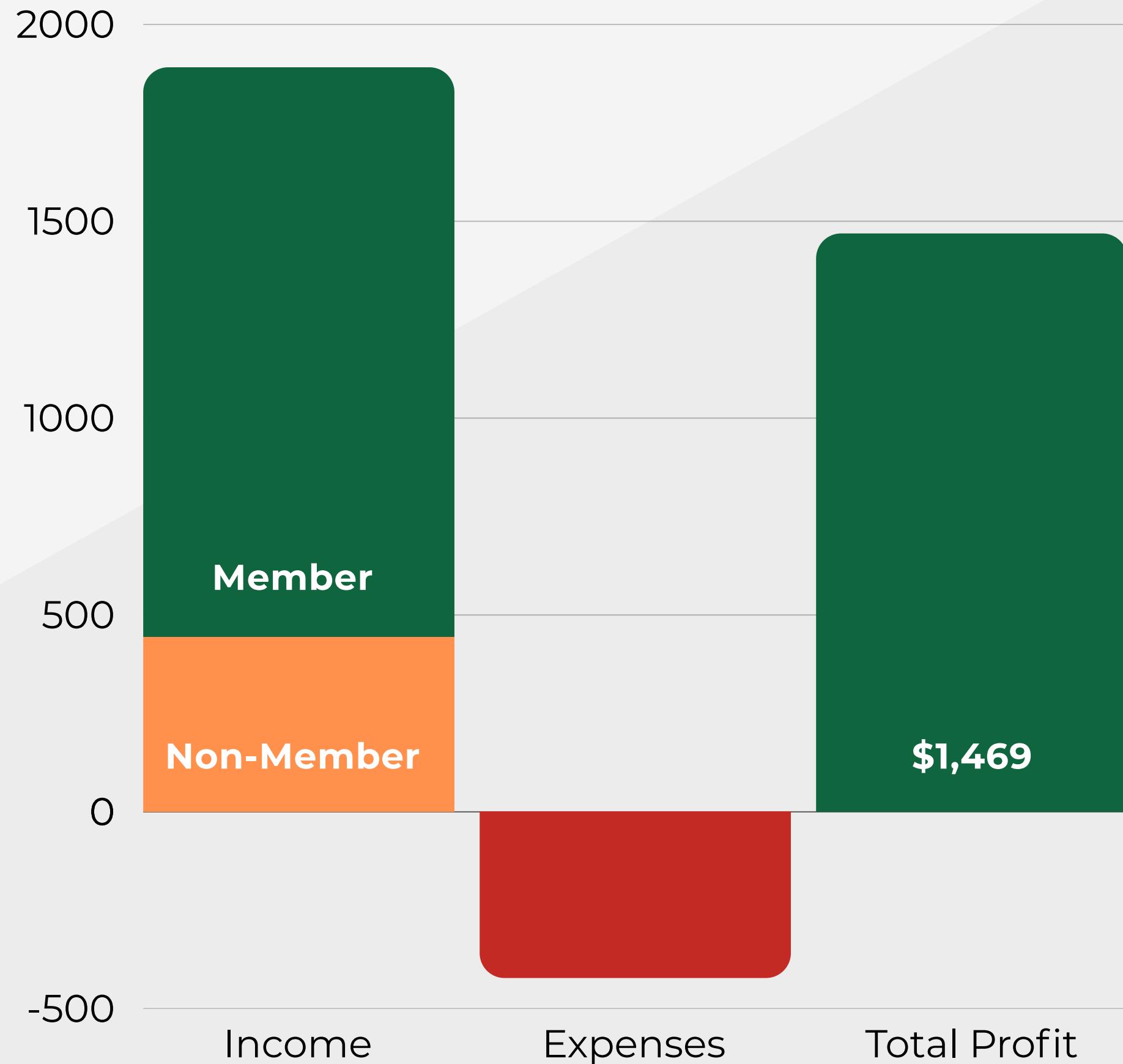
- This program is still focused on staying small and manageable given its evening shoots.



PROGRAM PROFITS & EXPENSES

Outdoor Rifle - AAFTA Field Target, Mini-Palma, Smallbore, F-Class

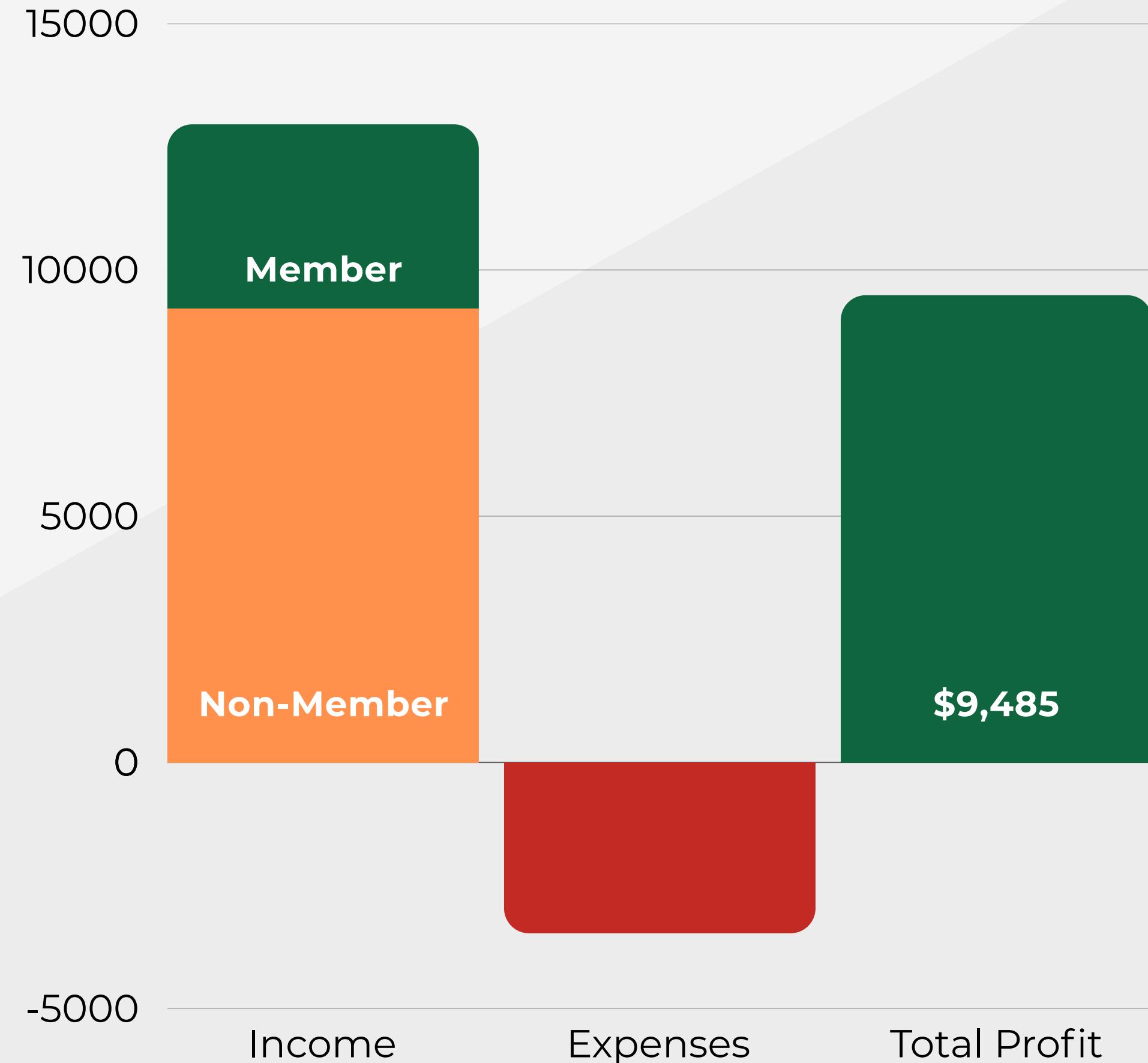
- The traditional outdoor rifle programs have opened to the public and allow advance registration with Practiscore now.
- John Stellwag has **really** revitalized things; higher turnout across the board.



PROGRAM PROFITS & EXPENSES

NRL22

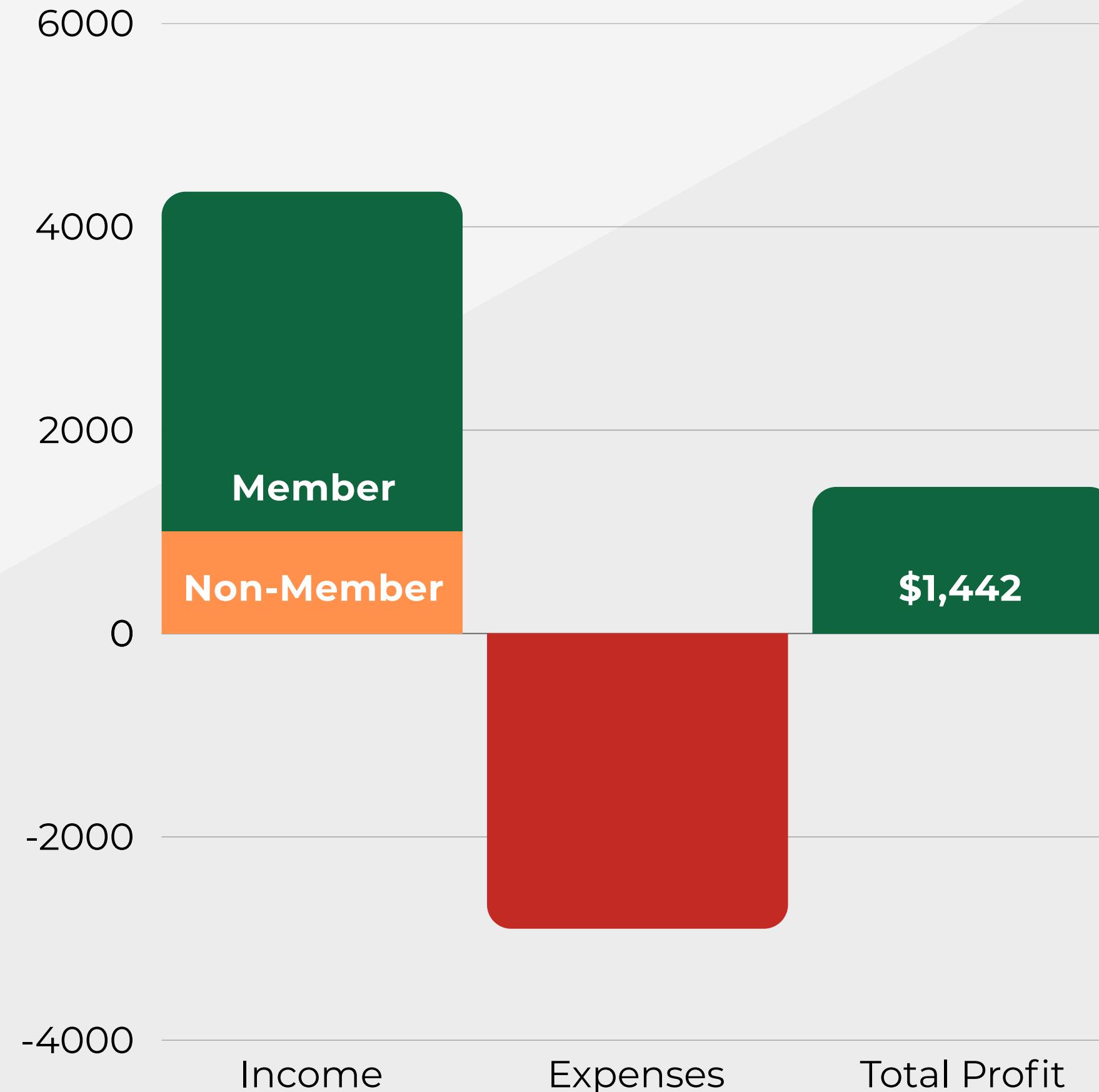
- Sanctioned matches tend to attract more non-members to shoots, and this match also has fewer members shooting it.
- Despite an increase in expenses, the program is still very profitable.



PROGRAM PROFITS & EXPENSES

Silhouette - Thursday, Outdoor Air, & Indoor Air

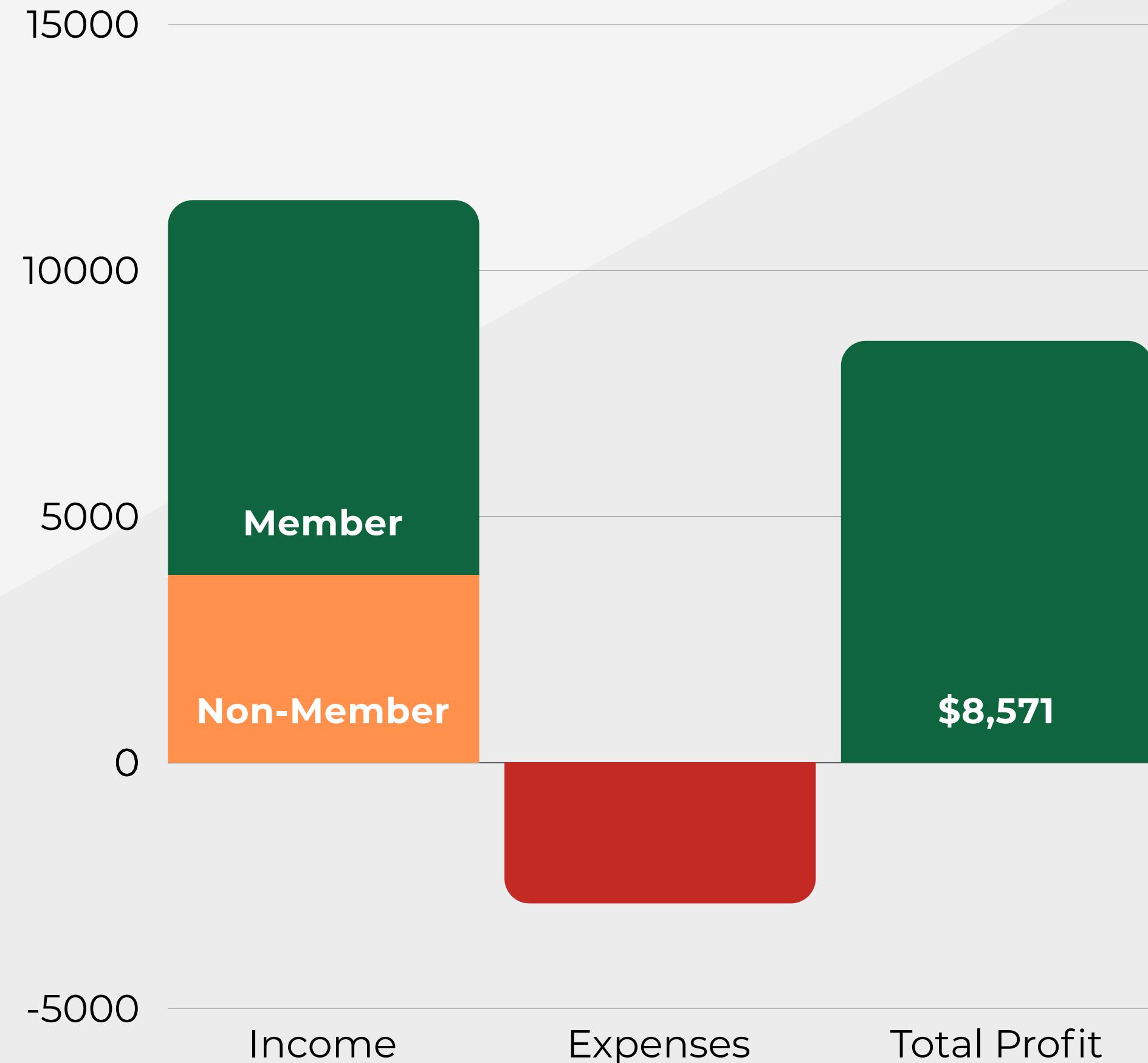
- Silhouette expenses increased due to a new target purchase for Thursday Night Indoor and spending on other supply updates.
- The overall program is profitable due to the increase in attendance of some matches and inflation adjustment of prices.



PROGRAM PROFITS & EXPENSES

Steel - Subgun, Falling Plates, & Action Steel

- All programs have benefitted with high member income by converting many non-members to members.
- Increase year-over-year despite a cut back in events - Falling Plates reduced & Action Steel late start.

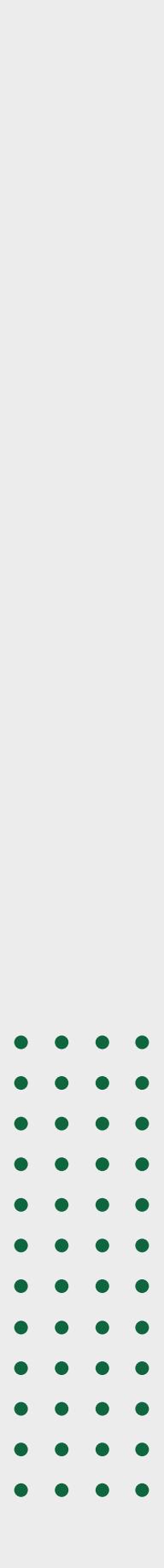




REVENUE DRIVERS

The biggest changes from last year in a positive or negative direction.

- Programs are bringing in more income with most of them not adding significant expenses.
- Taking advantage of interest rates has helped us with our returns in safe investments.
- As we remain fairly steady in General member numbers and encourage more families to get involved, income from initiation fees has dropped.



THANK YOU

We appreciate your membership and support.

Any questions?